



RALLIS INDIA LIMITED
Corporate Identity No. L36992MH1948PLC014083

V Shankar
Managing Director & CEO

| RALLIS INDIA LIMITED | | | | | |
|--|--|--|---|---|--------------------------------------|
| A TATA Enterprise | | | | | |
| Registered Office: 156/157, Nariman Bhawan, 15th Floor, 227 Nariman Point, Mumbai - 400 021. | | | | | |
| PART I | | | | | ₹ in Cr. |
| CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2015 | | | | | |
| | Particulars | Current 3 months ended 30 June 2015 | Preceding 3 months ended 31 March 2015 | Corresponding 3 months ended 30 June 2014 in the previous year | Previous year ended 31 March 2015 |
| | (Refer Notes Below) | Unaudited | Unaudited (Refer note 5) | Unaudited | Audited |
| 1 | Income from Operations | | | | |
| a) | Net sales/income from operations (Net of excise duty) | 463.63 | 314.84 | 465.35 | 1,800.82 |
| b) | Other operating income | 4.68 | 7.05 | 3.19 | 21.02 |
| | Total income from operations (net) (a)+(b) | 468.31 | 321.89 | 468.54 | 1,821.84 |
| 2 | Expenses | | | | |
| a) | Cost of materials consumed | 251.79 | 130.81 | 285.08 | 889.50 |
| b) | Purchase of stock-in-trade | 24.82 | 12.76 | 57.31 | 159.61 |
| c) | Changes in inventories of finished goods, work-in-progress and stock in trade | (56.26) | 24.69 | (111.27) | (54.57) |
| d) | Employee benefits expense | 32.13 | 31.33 | 32.89 | 129.35 |
| e) | Depreciation and amortisation expense | 11.72 | 13.21 | 11.10 | 49.58 |
| f) | Other expenses | 159.35 | 77.90 | 144.99 | 420.81 |
| | Total Expenses (a)+(b)+(c)+(d)+(e)+(f) | 423.55 | 290.70 | 420.10 | 1,594.28 |
| 3 | Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2) | 44.76 | 31.19 | 48.44 | 227.56 |
| 4 | Other Income | 1.30 | 0.91 | 2.47 | 4.16 |
| 5 | Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4) | 46.06 | 32.10 | 50.91 | 231.72 |
| 6 | Finance costs | 4.09 | 2.54 | 2.46 | 10.13 |
| 7 | Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6) | 41.97 | 29.56 | 48.45 | 221.59 |
| 8 | Exceptional Items | - | - | - | - |
| 9 | Profit / (Loss) from ordinary activities before tax (7- 8) | 41.97 | 29.56 | 48.45 | 221.59 |
| 10 | Tax expense | 1.87 | 8.31 | 6.04 | 61.79 |
| 11 | Net Profit / (Loss) for the period (9-10) | 40.10 | 21.25 | 42.41 | 159.80 |
| 12 | Extraordinary Item | - | - | - | - |
| 13 | Net Profit / (Loss) after taxes but before share of profit / (loss) of associates and minority interest (11-12) | 40.10 | 21.25 | 42.41 | 159.80 |
| 14 | Minority Interest | 7.01 | (0.07) | 5.43 | 2.58 |
| 15 | Net Profit after taxes and minority interest (13-14) | 33.09 | 21.32 | 36.98 | 157.22 |
| 16 | Paid-up equity share capital (Face value ₹ 1 per share) | 19.45 | 19.45 | 19.45 | 19.45 |
| 17 | Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year | | | | 795.07 |
| 18 | Earnings per Share (EPS) (of ₹ 1 each) (not annualised): | | | | |
| a) | Basic | 1.70 | 1.10 | 1.90 | 8.08 |
| b) | Diluted | 1.70 | 1.10 | 1.90 | 8.08 |
| | See accompanying notes to the financial results | | | | |



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PART II

SELECT INFORMATION FOR THE QUARTER ENDED 30 JUNE 2015

| | Particulars | Current 3 months ended 30 June 2015 | Preceding 3 months ended 31 March 2015 | Corresponding 3 months ended 30 June 2014 in the previous year | Previous year ended 31 March 2015 |
|-----------|--|--|---|---|---|
| A | PARTICULARS OF SHAREHOLDING | | | | |
| 1 | Public Shareholding | | | | |
| | - Number of Shares | 97,052,280 | 97,052,280 | 97,052,280 | 97,052,280 |
| | - Percentage of shareholding | 49.91% | 49.91% | 49.91% | 49.91% |
| 2 | Promoters and promoter Group Shareholding | | | | |
| a) | Pledged/Encumbered | | | | |
| | - Number of shares | Nil | Nil | Nil | Nil |
| | - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | NA | NA | NA | NA |
| | - Percentage of shares (as a % of the total share capital of the company) | NA | NA | NA | NA |
| b) | Non-encumbered | | | | |
| | - Number of shares | 97,416,610 | 97,416,610 | 97,416,610 | 97,416,610 |
| | - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 100% | 100% | 100% | 100% |
| | - Percentage of shares (as a % of the total share capital of the company) | 50.09% | 50.09% | 50.09% | 50.09% |

| | Particulars | Current 3 months ended 30 June 2015 |
|----------|--|--|
| B | INVESTOR COMPLAINTS | |
| | Pending at the beginning of the quarter | - |
| | Received during the quarter | - |
| | Disposed of during the quarter | - |
| | Remaining unresolved at the end of the quarter | - |

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Notes :

- 1 The above results were reviewed by the Audit Committee, and approved by the Board of Directors at its meeting held on 23 July 2015, and the statutory auditors of the Company have conducted a "Limited Review" of the the above financial results the quarter ended 30 June, 2015.
- 2 The business of the Company and its subsidiaries (the "Group") is seasonal in nature and the performance can be impacted by weather conditions and cropping pattern.
- 3 The Company and its subsidiaries have one reportable business segment viz. "Agri-Inputs".
- 4 The Standalone results of the Company for the quarter ended 30 June 2015 are as follows:

(₹ in cr)

| Particulars | Current 3 months ended 30 June 2015 | Previous 3 months ended 31 March 2015 | Corresponding 3 months ended 30 June 2014 in the previous year | Previous year ended 31 March 2015 |
|--------------------------|-------------------------------------|---------------------------------------|--|-----------------------------------|
| (Refer Notes Below) | Unaudited | Unaudited | Unaudited | Audited |
| Turnover (net of Excise) | 244.00 | 280.71 | 288.99 | 1,498.12 |
| Profit Before Tax | 6.32 | 30.57 | 19.12 | 205.75 |
| Net Profit After Tax | 4.45 | 23.71 | 13.08 | 145.41 |

- 5 The figures for 3 months ended 31 March 2015, are the balancing figures between audited figures in respect of the year ended 31 March 2015 and the unaudited published year to date figures upto nine months of that financial year.
- 6 Figures for the earlier periods have been regrouped / recast, wherever necessary, to conform to the classification of the current period.
- 7 The standalone results of the Company are available for investors at www.rallis.co.in, www.nseindia.com and www.bseindia.com.

In terms of our report attached
For DELOITTE HASKINS & SELLS LLP
Chartered Accountants

Sanjiv V. Pilgaonkar
Partner

For and on behalf of
Rallis India Limited

V Shankar
Managing Director & CEO

Mumbai, 23 July 2015