



## RALLIS INDIA LIMITED

**V Shankar**  
Managing Director & CEO

RALLIS INDIA LIMITED					
A TATA Enterprise					
Registered Office: 156/157, Nariman Bhawan, 15th Floor, 227 Nariman Point, Mumbai - 400 021.					
PART I					₹ lacs
STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2012					
	Particulars	3 months ended	Preceding 3 months	Corresponding	Year
		30 June 2012	ended	3 months ended	ended
	(Refer Notes Below)	Unaudited	Audited	Unaudited	Audited
1	<b>Income from operations</b>				
a)	Net sales/income from operations(Net of excise duty)	26,277	18,948	23,272	1,15,194
b)	Other operating income	698	995	520	2,931
	<b>Total income from operations (net)</b>	<b>26,975</b>	<b>19,943</b>	<b>23,792</b>	<b>1,18,125</b>
2	<b>Expenses</b>				
a)	Cost of materials consumed	17,131	10,902	12,755	62,063
b)	Purchases of stock-in-trade	4,737	890	4,525	9,213
c)	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(5,602)	345	(2,938)	(383)
d)	Employee benefits expense	2,125	1,765	2,022	7,811
e)	Depreciation and amortisation expense	681	820	509	2,711
f)	Other expenses	5,779	4,722	4,328	18,729
	<b>Total expenses</b>	<b>24,851</b>	<b>19,444</b>	<b>21,201</b>	<b>1,00,144</b>
3	<b>Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)</b>	<b>2,124</b>	<b>499</b>	<b>2,591</b>	<b>17,981</b>
4 a.	Other Income	935	274	55	750
4 b.	Exchange Gain / (Loss)	(501)	436	36	(966)
5	<b>Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4a+4b)</b>	<b>2,558</b>	<b>1,209</b>	<b>2,682</b>	<b>17,765</b>
6	Finance costs	394	160	248	1,037
7	<b>Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)</b>	<b>2,164</b>	<b>1,049</b>	<b>2,434</b>	<b>16,728</b>
8	Exceptional Items - Cessation Cost	-	(705)	-	1,719
9	<b>Profit / (Loss) from ordinary activities before tax (7 - 8)</b>	<b>2,164</b>	<b>1,754</b>	<b>2,434</b>	<b>15,009</b>
10	Tax expense	620	572	777	4,870
11	<b>Net Profit / (Loss) for the period (9 - 10)</b>	<b>1,544</b>	<b>1,182</b>	<b>1,657</b>	<b>10,139</b>
12	Paid-up equity share capital (Face value ₹ 1 per share)	1,945	1,945	1,945	1,945
13	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	53,421
14	<b>Earnings per Share (EPS) (of ₹ 1 each)(not annualised):</b>				
a)	Basic	0.79	0.61	0.85	5.21
b)	Diluted	0.79	0.61	0.85	5.21

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**PART II**

**Select Information for the Quarter ended 30 June 2012**

	Particulars	3 months ended 30 June 2012	Preceding 3 months ended 31 March 2012	Corresponding 3 months ended 30 June 2011 in the previous year	Year ended 31 March 2012
<b>A</b>	<b>PARTICULARS OF SHAREHOLDING</b>				
<b>1</b>	<b>Public Shareholding</b>				
	- Number of Shares	9,70,52,280	9,51,61,651	9,59,53,600	9,51,61,651
	- Percentage of shareholding	49.91%	48.93%	49.34%	48.93%
<b>2</b>	<b>Promoters and Promoter Group Shareholding</b>				
<b>a)</b>	<b>Pledged/Encumbered</b>				
	- Number of shares	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NA	NA	NA	NA
	- Percentage of shares (as a % of the total share capital of the company)	NA	NA	NA	NA
<b>b)</b>	<b>Non-encumbered</b>				
	- Number of shares	9,74,16,610	9,93,07,239	9,85,15,290	9,93,07,239
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%
	- Percentage of shares (as a % of the total share capital of the company)	50.09%	51.07%	50.66%	51.07%

	Particulars	3 months ended 30 June 2012
<b>B</b>	<b>INVESTOR COMPLAINTS</b>	
	Pending at the beginning of the quarter	-
	Received during the quarter	-
	Disposed of during the quarter	-
	Remaining unresolved at the end of the quarter	-

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### Notes :

- 1 The Company's business is seasonal in nature and the performance can be impacted by weather conditions and cropping pattern.
- 2 The Company has one reportable business segment viz. "Agri-Inputs".
- 3 The figures of the Preceding 3 months ended 31 March 2012 are the balancing figures between audited figures in respect of year ended 31 March 2012 and the unaudited published year to date figures upto the third quarter of the relevant financial year.
- 4 Figures for the earlier periods have been regrouped / recast wherever necessary.
- 5 The above results were reviewed by the Audit Committee and approved by the Board of Directors, and the statutory auditors of the Company have conducted a "Limited Review" of the above unaudited financial results.

For and on behalf of  
Rallis India Limited

V Shankar  
Managing Director & CEO

Mumbai, 23rd July, 2012