

## Sanjiv Lal Managing Director & CEO

RALLIS INDIA LIMITED							
A TATA Enterprise							
Registered Office: 23rd Floor, Lodha Excelus at New Cuffe Parade, Off Eastern Freeway, Wadala, Mumbai 400037.							
PART I-STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER, 2019							
(₹ in Cr.)							
		Quarter ended	Quarter ended	Quarter ended	Year to date	Year to date	Year ended
		31 December,	30 September,	31 December,	figures for the	figures for the	31 March,
		2019	2019	2018	period ended	period ended	2019
	Particulars				31 December,	31 December,	
					2019	2018	
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
			(recast as per	(recast as per	(recast as per	(recast as per	(recast as per
			note 5)	note 5)	note 5)	note 5)	note 5)
1	Revenue from operations (net of rebates and discounts)	533.15	748.78	417.13	1,905.10	1,644.75	1,983.41
2	Other income (net)	9.81	6.40	5.60	23.92	18.92	29.55
3	TOTAL INCOME (1+2)	542.96	755.18	422.73	1,929.02	1,663.67	2,012.96
4	EXPENSES						
a)	Cost of materials consumed	356.30	336.88	279.13	998.79	932.23	1,187.66
b)	Purchase of stock-in-trade	19.69	63.24	41.48	117.61	118.81	126.28
c)	Changes in inventories of finished goods, work-in-progress	(44.72)	78.31	(67.12)	79.77	(70.40)	(140.04)
	and stock-in-trade						
d)	Employee benefits expense	50.02	50.20	43.99	148.67	131.31	178.96
e)	Finance costs	1.57	1.88	1.83	5.02	3.60	5.25
f)	Depreciation and amortisation expense	15.94	18.63	12.04	48.80	35.49	45.98
g)	Other expenses	96.99	100.73	92.35	291.36	298.11	392.70
	TOTAL EXPENSES 4(a) TO 4(g)	495.79	649.87	403.70	1,690.02	1,449.15	1,796.79
	PROFIT BEFORE TAX (3 - 4)	47.17	105.31	19.03	239.00	214.52	216.17
	Tax expenses (refer note 9)	9.93	20.09	5.87	56.08	61.24	64.28
	NET PROFIT FOR THE PERIOD (5 - 6)	37.24	85.22	13.16	182.92	153.28	151.89
8	Other Comprehensive Income	1.01	0.02	0.09	(0.11)	0.18	(1.42)
	Items that will be reclassified to profit or loss	-	-	-	-	-	-
	Items that will not be reclassified to profit or loss	1.33	0.17	0.09	(0.15)	0.54	(1.17)
	Income tax relating to items that will not be reclassified to	(0.32)	(0.15)	-	0.04	(0.36)	(0.25)
	profit or loss						
	TOTAL COMPREHENSIVE INCOME (7 + 8)	38.25	85.24	13.25	182.81	153.46	150.47
10	Paid up equity share capital	19.45	19.45	19.45	19.45	19.45	19.45
	(Face value ₹ 1 per share)						
	Other equity						1,299.64
12	Basic and diluted earnings per share (in ₹)	1.91	4.38	0.68	9.41	7.88	7.81
	See accompanying notes to the standalone financial results						



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Corporate Office 2nd Floor Sharda Terraces Plot No 65 Sector 11 CBD Belapur Navi Mumbai 400 614 Tel 91 22 6776 1608 Fax 91 22 6776 1634 Mobile + 91 97170 78989 email sanjiv.lal@rallis.co.in

Registered Office 23rd Floor Lodha Excelus New Cuffe Parade Off Eastern Freeway Wadala Mumbai 400 037 Tel 91 22 6665 2700 website www.rallis.co.in

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## Notes :

- 1 The above results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 16 January, 2020. The statutory auditors have expressed an unqualified review opinion.
- 2 Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.
- 3 The Company's business is seasonal in nature and the performance can be impacted by weather conditions and cropping pattern.
- 4 The Company has one reportable business segment viz. "Agri-Inputs".
- 5 During the quarter ended 31 December 2019, the Hon'ble National Company Law Tribunal (NCLT), Bengaluru Bench and the NCLT, Mumbai Bench have approved the Scheme of Merger by Absorption of its wholly-owned subsidiary, Metahelix Life Sciences Limited with the Company ('the Scheme') on 11 November 2019 and 20 December 2019 respectively. The Scheme will be made effective upon filing of the certified copy of the Order with the Registrar of Companies, Maharashtra from the appointed date of 1 April 2019. Though the certified copy of the order is yet to be filed with the Registrar of Companies, the Company has given effect of the merger in its standalone unaudited results for the quarter and nine months period ended 31 December 2019 as per the guidance set out in Ind AS Transition Facilitation Group (ITFG) Clarification Bulletin 14 (Issue 4). Accordingly, being a common control transaction, the results for the quarter and nine months ended 31 December 2018, quarter ended 30 September 2019 and the year ended 31 March 2019 has been recast to reflect the impact of the merger on the standalone unaudited financial results of the Company.
- 6 The Board of Directors of the Company had approved the Scheme of Amalgamation of Zero Waste Agro Organics Limited (a wholly owned subsidiary) with the Company ('Scheme') pursuant to the provisions of Sections 230 to 232 of the Companies Act, 2013 subject to necessary statutory and regulatory approvals, including the Hon'ble National Company Law Tribunal ('NCLT'). Petition for sanctioning the Scheme is pending for final hearing before the NCLT.
- 7 Rallis Chemistry Exports Limited (a wholly owned subsidiary) had made an application to the Registrar of Companies for removal of its name from the register of companies for which the approval is awaited.
- 8 The Company has adopted Ind AS 116, effective annual reporting period beginning 1 April, 2019 and applied the standard to its leases, retrospectively, with the cumulative effect of initially applying the Standard, recognised on the date of initial application (1 April, 2019). Accordingly, the Company has not restated comparative information, instead, the cumulative effect of initially applying this standard has been recognised as an adjustment to the opening balance of retained earnings as on 1 April, 2019.

The Company has adopted Ind AS 116 using the cumulative effect method for transitioning.

- 9 The Company has decided to exercise the option permitted under Section 115BAA of the Income tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance, 2019 from financial year 2020-21. Accordingly, there is no impact on the provision for income tax for the quarter and nine months ended 31 December 2019. The Company expects to utilise the deferred tax balances partly in the current financial year and partly in subsequent periods. Accordingly, the deferred tax balances have been re-measured using the tax rate expected to be prevalent in the period in which the deferred tax balances are expected to reverse, and the resultant impact has been recognised in the current period Statement of Profit and loss at the effective tax rate.
- 10 The results of the Company are available for investors at www.rallis.co.in, www.nseindia.com and www.bseindia.com.



For and on behalf of Rallis India Limited

SANJIV LAL Managing Director & CEO

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